

111TH CONGRESS
2D SESSION

H. R. 5832

To amend the Small Business Act to improve the Office of International Trade, and for other purposes.

IN THE HOUSE OF REPRESENTATIVES

JULY 22, 2010

Mrs. DAHLKEMPER introduced the following bill; which was referred to the Committee on Small Business

A BILL

To amend the Small Business Act to improve the Office of International Trade, and for other purposes.

1 *Be it enacted by the Senate and House of Representa-*
2 *tives of the United States of America in Congress assembled,*

3 **SECTION 1. SHORT TITLE.**

4 This Act may be cited as the “Small Business Export
5 Enhancement Act of 2010”.

6 **SEC. 2. DEFINITIONS.**

7 (a) DEFINITIONS.—In this Act—

8 (1) the terms “Administration” and “Adminis-
9 trator” mean the Small Business Administration
10 and the Administrator thereof, respectively;

1 (2) the term “Associate Administrator” means
 2 the Associate Administrator for International Trade
 3 appointed under section 22(a)(2) of the Small Busi-
 4 ness Act, as amended by this Act;

5 (3) the term “Export Assistance Center” means
 6 a one-stop shop referred to in section 2301(b)(8) of
 7 the Omnibus Trade and Competitiveness Act of
 8 1988 (15 U.S.C. 4721(b)(8));

9 (4) the term “rural small business concern”
 10 means a small business concern located in a rural
 11 area, as that term is defined in section 1393(a)(2)
 12 of the Internal Revenue Code of 1986; and

13 (5) the term “small business concern” has the
 14 meaning given that term under section 3 of the
 15 Small Business Act (15 U.S.C. 632).

16 (b) TECHNICAL AND CONFORMING AMENDMENTS.—

17 (1) DEFINITIONS.—Section 3 of the Small
 18 Business Act (15 U.S.C. 632) is amended by adding
 19 at the end the following:

20 “(t) SMALL BUSINESS DEVELOPMENT CENTER.—In
 21 this Act, the term ‘small business development center’
 22 means a small business development center described in
 23 section 21.

24 “(u) REGION OF THE ADMINISTRATION.—In this
 25 Act, the term ‘region of the Administration’ means the

1 geographic area served by a regional office of the Adminis-
 2 tration established under section 4(a).”.

3 (2) CONFORMING AMENDMENT.—Section
 4 4(b)(3)(B)(x) of the Small Business Act (15 U.S.C.
 5 633(b)(3)(B)(x)) is amended by striking “Adminis-
 6 tration district and region” and inserting “district
 7 and region of the Administration”.

8 **SEC. 3. OFFICE OF INTERNATIONAL TRADE.**

9 (a) ESTABLISHMENT.—Section 22 of the Small Busi-
 10 ness Act (15 U.S.C. 649) is amended—

11 (1) by striking “SEC. 22. (a) There” and in-
 12 serting the following:

13 **“SEC. 22. OFFICE OF INTERNATIONAL TRADE.**

14 “(a) ESTABLISHMENT.—

15 “(1) OFFICE.—There”; and

16 (2) in subsection (a)—

17 (A) in paragraph (1), as so designated, by
 18 striking the period and inserting “for the pri-
 19 mary purposes of increasing—

20 “(A) the number of small business con-
 21 cerns that export; and

22 “(B) the volume of exports by small busi-
 23 ness concerns.”; and

24 (B) by adding at the end the following:

1 “(2) ASSOCIATE ADMINISTRATOR.—The head of
2 the Office shall be the Associate Administrator for
3 International Trade, who shall be responsible to the
4 Administrator.”.

5 (b) AUTHORITY FOR ADDITIONAL ASSOCIATE AD-
6 MINISTRATOR.—Section 4(b)(1) of the Small Business Act
7 (15 U.S.C. 633(b)(1)) is amended—

8 (1) in the fifth sentence, by striking “five Asso-
9 ciate Administrators” and inserting “Associate Ad-
10 ministrators”; and

11 (2) by adding at the end the following: “One
12 such Associate Administrator shall be the Associate
13 Administrator for International Trade, who shall be
14 the head of the Office of International Trade estab-
15 lished under section 22.”.

16 (c) DISCHARGE OF INTERNATIONAL TRADE RESPON-
17 SIBILITIES OF ADMINISTRATION.—Section 22 of the Small
18 Business Act (15 U.S.C. 649) is amended by adding at
19 the end the following:

20 “(h) DISCHARGE OF INTERNATIONAL TRADE RE-
21 SPONSIBILITIES OF ADMINISTRATION.—The Adminis-
22 trator shall ensure that—

23 “(1) the responsibilities of the Administration
24 regarding international trade are carried out by the
25 Associate Administrator;

1 “(2) the Associate Administrator has sufficient
2 resources to carry out such responsibilities; and

3 “(3) the Associate Administrator has direct su-
4 pervision and control over—

5 “(A) the staff of the Office; and

6 “(B) any employee of the Administration
7 whose principal duty station is an Export As-
8 sistance Center, or any successor entity.”.

9 (d) ROLE OF ASSOCIATE ADMINISTRATOR IN CAR-
10 RYING OUT INTERNATIONAL TRADE POLICY.—Section
11 2(b)(1) of the Small Business Act (15 U.S.C. 631(b)(1))
12 is amended in the matter preceding subparagraph (A)—

13 (1) by inserting “the Administrator of” before
14 “the Small Business Administration”; and

15 (2) by inserting “through the Associate Admin-
16 istrator for International Trade, and” before “in co-
17 operation with”.

18 (e) IMPLEMENTATION DATE.—Not later than 90
19 days after the date of enactment of this Act, the Adminis-
20 trator of the Small Business Administration shall appoint
21 an Associate Administrator for International Trade under
22 section 22(a) of the Small Business Act (15 U.S.C.
23 649(a)), as added by this section.

1 **SEC. 4. DUTIES OF THE OFFICE OF INTERNATIONAL TRADE.**

2 (a) AMENDMENTS TO SECTION 22.—Section 22 of
3 the Small Business Act (15 U.S.C. 649) is amended—

4 (1) by striking subsection (b) and inserting the
5 following:

6 “(b) TRADE DISTRIBUTION NETWORK.—The Asso-
7 ciate Administrator, working in close cooperation with the
8 Secretary of Commerce, the United States Trade Rep-
9 resentative, the Export-Import Bank of the United States,
10 the Overseas Private Investment Corporation, and other
11 relevant Federal agencies, small business development
12 centers engaged in export promotion efforts, Export As-
13 sistance Centers, regional and district offices of the Ad-
14 ministration, the small business community, and relevant
15 State and local export promotion programs, shall—

16 “(1) maintain a distribution network, using re-
17 gional and district offices of the Administration, the
18 small business development center network, net-
19 works of women’s business centers, the Service
20 Corps of Retired Executives authorized by section
21 8(b)(1), and Export Assistance Centers, for pro-
22 grams relating to—

23 “(A) trade promotion;

24 “(B) trade finance;

25 “(C) trade adjustment assistance;

26 “(D) trade remedy assistance; and

1 “(E) trade data collection;

2 “(2) aggressively market the programs de-
3 scribed in paragraph (1) and disseminate informa-
4 tion, including computerized marketing data, to
5 small business concerns on exporting trends, market-
6 specific growth, industry trends, and international
7 prospects for exports;

8 “(3) promote export assistance programs
9 through the district and regional offices of the Ad-
10 ministration, the small business development center
11 network, Export Assistance Centers, the network of
12 women’s business centers, chapters of the Service
13 Corps of Retired Executives, State and local export
14 promotion programs, and partners in the private
15 sector; and

16 “(4) give preference in hiring or approving the
17 transfer of any employee into the Office or to a posi-
18 tion described in subsection (c)(9) to otherwise
19 qualified applicants who are fluent in a language in
20 addition to English, to—

21 “(A) accompany small business concerns
22 on foreign trade missions; and

23 “(B) translate documents, interpret con-
24 versations, and facilitate multilingual trans-

1 actions, including by providing referral lists for
2 translation services, if required.”;

3 (2) in subsection (c)—

4 (A) by striking “(c) The Office” and in-
5 serting the following:

6 “(c) PROMOTION OF SALES OPPORTUNITIES.—The
7 Associate Administrator”;

8 (B) by redesignating paragraphs (1)
9 through (8) as paragraphs (2) through (9), re-
10 spectively;

11 (C) by inserting before paragraph (2), as
12 so redesignated, the following:

13 “(1) establish annual goals for the Office relat-
14 ing to—

15 “(A) enhancing the exporting capability of
16 small business concerns and small manufactur-
17 ers;

18 “(B) facilitating technology transfers;

19 “(C) enhancing programs and services to
20 assist small business concerns and small manu-
21 facturers to compete effectively and efficiently
22 against foreign entities;

23 “(D) increasing the ability of small busi-
24 ness concerns to access capital;

1 “(E) disseminating information concerning
2 Federal, State, and private programs and initia-
3 tives; and

4 “(F) ensuring that the interests of small
5 business concerns are adequately represented in
6 trade negotiations;”;

7 (D) in paragraph (2), as so redesignated,
8 by striking “mechanism for” and all that fol-
9 lows through “(D) assisting” and inserting the
10 following: “mechanism for—

11 “(A) identifying subsectors of the small
12 business community with strong export poten-
13 tial;

14 “(B) identifying areas of demand in for-
15 eign markets;

16 “(C) prescreening foreign buyers for com-
17 mercial and credit purposes; and

18 “(D) assisting”;

19 (E) in paragraph (3), as so redesignated,
20 by striking “assist small businesses in the for-
21 mation and utilization of” and inserting “assist
22 small business concerns in forming and using”;

23 (F) in paragraph (4), as so redesignated—

24 (i) by striking “local” and inserting
25 “district”;

1 (ii) by striking “existing”;

2 (iii) by striking “Small Business De-
3 velopment Center network” and inserting
4 “small business development center net-
5 work”; and

6 (iv) by striking “Small Business De-
7 velopment Center Program” and inserting
8 “small business development center pro-
9 gram”;

10 (G) in paragraph (5), as so redesignated—

11 (i) in subparagraph (A), by striking
12 “Gross State Produce” and inserting
13 “Gross State Product”;

14 (ii) in subparagraph (B), by striking
15 “SIC” each place it appears and inserting
16 “North American Industry Classification
17 System”; and

18 (iii) in subparagraph (C), by striking
19 “small businesses” and inserting “small
20 business concerns”;

21 (H) in paragraph (6), as so redesignated,
22 by striking the period at the end and inserting
23 a semicolon;

24 (I) in paragraph (7), as so redesignated—

1 (i) in the matter preceding subpara-
2 graph (A)—

3 (I) by inserting “concerns” after
4 “small business”; and

5 (II) by striking “current” and in-
6 serting “up to date”;

7 (ii) in subparagraph (A), by striking
8 “Administration’s regional offices” and in-
9 serting “regional and district offices of the
10 Administration”;

11 (iii) in subparagraph (B) by striking
12 “current”;

13 (iv) in subparagraph (C), by striking
14 “current”; and

15 (v) by striking “small businesses”
16 each place that term appears and inserting
17 “small business concerns”;

18 (J) in paragraph (8), as so redesignated,
19 by striking and at the end;

20 (K) in paragraph (9), as so redesignated—

21 (i) in the matter preceding subpara-
22 graph (A)—

23 (I) by striking “full-time export
24 development specialists to each Ad-

1 ministration regional office and as-
2 signing”; and

3 (II) by striking “person in each
4 district office. Such specialists” and
5 inserting “individual in each district
6 office and providing each Administra-
7 tion regional office with a full-time ex-
8 port development specialist, who”;

9 (ii) in subparagraph (B)—

10 (I) by striking “current”; and

11 (II) by striking “with” and in-
12 serting “in”;

13 (iii) in subparagraph (D)—

14 (I) by striking “Administration
15 personnel involved in granting” and
16 inserting “personnel of the Adminis-
17 tration involved in making”; and

18 (II) by striking “and” at the end;

19 (iv) in subparagraph (E)—

20 (I) by striking “small businesses’
21 needs” and inserting “the needs of
22 small business concerns”; and

23 (II) by striking the period at the
24 end and inserting a semicolon;

25 (v) by adding at the end the following:

1 “(F) participate, jointly with employees of
2 the Office, in an annual training program that
3 focuses on current small business needs for ex-
4 porting; and

5 “(G) develop and conduct training pro-
6 grams for exporters and lenders, in cooperation
7 with the Export Assistance Centers, the De-
8 partment of Commerce, small business develop-
9 ment centers, women’s business centers, the
10 Export-Import Bank of the United States, the
11 Overseas Private Investment Corporation, and
12 other relevant Federal agencies;”; and

13 (vi) by striking “small businesses”
14 each place that term appears and inserting
15 “small business concerns”; and

16 (L) by adding at the end the following:

17 “(10) make available on the website of the Ad-
18 ministration the name and contact information of
19 each individual described in paragraph (9);

20 “(11) carry out a nationwide marketing effort
21 using technology, online resources, training, and
22 other strategies to promote exporting as a business
23 development opportunity for small business con-
24 cerns;

1 “(12) disseminate information to the small
 2 business community through regional and district of-
 3 fices of the Administration, the small business devel-
 4 opment center network, Export Assistance Centers,
 5 the network of women’s business centers, chapters of
 6 the Service Corps of Retired Executives authorized
 7 by section 8(b)(1), State and local export promotion
 8 programs, and partners in the private sector regard-
 9 ing exporting trends, market-specific growth, indus-
 10 try trends, and prospects for exporting; and

11 “(13) establish and carry out training programs
 12 for the staff of the regional and district offices of
 13 the Administration and resource partners of the Ad-
 14 ministration on export promotion and providing as-
 15 sistance relating to exports.”;

16 (3) in subsection (d)—

17 (A) by redesignating paragraphs (1)
 18 through (5) as clauses (i) through (v), respec-
 19 tively, and adjusting the margins accordingly;

20 (B) by striking “(d) The Office” and in-
 21 serting the following:

22 “(d) EXPORT FINANCING PROGRAMS.—

23 “(1) IN GENERAL.—The Associate Adminis-
 24 trator”; and

1 (C) by striking “To accomplish this goal,
2 the Office shall work” and inserting the fol-
3 lowing:

4 “(2) TRADE FINANCE SPECIALIST.—To accom-
5 plish the goal established under paragraph (1), the
6 Associate Administrator shall—

7 “(A) designate at least 1 individual within
8 the Administration as a trade finance specialist
9 to oversee international loan programs and as-
10 sist Administration employees with trade fi-
11 nance issues; and

12 “(B) work”;

13 (4) in subsection (e), by striking “(e) The Of-
14 fice” and inserting the following:

15 “(e) TRADE REMEDIES.—The Associate Adminis-
16 trator”;

17 (5) by amending subsection (f) to read as fol-
18 lows:

19 “(f) REPORTING REQUIREMENT.—The Associate Ad-
20 ministrator shall submit an annual report to the Com-
21 mittee on Small Business and Entrepreneurship of the
22 Senate and the Committee on Small Business of the
23 House of Representatives that contains—

24 “(1) a description of the progress of the Office
25 in implementing the requirements of this section;

1 “(2) a detailed account of the results of export
2 growth activities of the Administration, including the
3 activities of each district and regional office of the
4 Administration, based on the performance measures
5 described in subsection (i);

6 “(3) an estimate of the total number of jobs
7 created or retained as a result of export assistance
8 provided by the Administration and resource part-
9 ners of the Administration;

10 “(4) for any travel by the staff of the Office,
11 the destination of such travel and the benefits to the
12 Administration and to small business concerns re-
13 sulting from such travel; and

14 “(5) a description of the participation by the
15 Office in trade negotiations.”;

16 (6) in subsection (g), by striking “(g) The Of-
17 fice” and inserting the following:

18 “(g) STUDIES.—The Associate Administrator”; and

19 (7) by adding after subsection (h), as added by
20 section 3 of this Act, the following:

21 “(i) EXPORT AND TRADE COUNSELING.—

22 “(1) DEFINITION.—In this subsection—

23 “(A) the term ‘lead small business develop-
24 ment center’ means a small business develop-

1 ment center that has received a grant from the
2 Administration; and

3 “(B) the term ‘lead women’s business cen-
4 ter’ means a women’s business center that has
5 received a grant from the Administration.

6 “(2) CERTIFICATION PROGRAM.—The Adminis-
7 trator shall establish an export and trade counseling
8 certification program to certify employees of lead
9 small business development centers and lead wom-
10 en’s business centers in providing export assistance
11 to small business concerns.

12 “(3) NUMBER OF CERTIFIED EMPLOYEES.—
13 The Administrator shall ensure that the number of
14 employees of each lead small business development
15 center who are certified in providing export assist-
16 ance is not less than the lesser of—

17 “(A) 5; or

18 “(B) 10 percent of the total number of em-
19 ployees of the lead small business development
20 center.

21 “(4) REIMBURSEMENT FOR CERTIFICATION.—

22 “(A) IN GENERAL.—Subject to the avail-
23 ability of appropriations, the Administrator
24 shall reimburse a lead small business develop-
25 ment center or a lead women’s business center

1 for costs relating to the certification of an em-
2 ployee of the lead small business center or lead
3 women’s business center in providing export as-
4 sistance under the program established under
5 paragraph (2).

6 “(B) LIMITATION.—The total amount re-
7 imbursed by the Administrator under subpara-
8 graph (A) may not exceed \$350,000 in any fis-
9 cal year.

10 “(j) PERFORMANCE MEASURES.—

11 “(1) IN GENERAL.—The Associate Adminis-
12 trator shall develop performance measures for the
13 Administration to support export growth goals for
14 the activities of the Office under this section that in-
15 clude—

16 “(A) the number of small business con-
17 cerns that—

18 “(i) receive assistance from the Ad-
19 ministration;

20 “(ii) had not exported goods or serv-
21 ices before receiving the assistance de-
22 scribed in clause (i); and

23 “(iii) export goods or services;

24 “(B) the number of small business con-
25 cerns receiving assistance from the Administra-

tion that export goods or services to a market outside the United States into which the small business concern did not export before receiving the assistance;

“(C) export revenues by small business concerns assisted by programs of the Administration;

“(D) the number of small business concerns referred to an Export Assistance Center or a small business development center by the staff of the Office;

“(E) the number of small business concerns referred to the Administration by an Export Assistance Center or a small business development center; and

“(F) the number of small business concerns referred to the Export-Import Bank of the United States or to the Overseas Private Investment Corporation by the staff of the Office, an Export Assistance Center, or a small business development center.

“(2) CONSISTENCY OF TRACKING.—The Associate Administrator, in coordination with the departments and agencies that are represented on the Trade Promotion Coordinating Committee estab-

1 lished under section 2312 of the Export Enhance-
2 ment Act of 1988 (15 U.S.C. 4727) and the small
3 business development center network, shall develop a
4 system to track exports by small business concerns,
5 including information relating to the performance
6 measures developed under paragraph (1), that is
7 consistent with systems used by the departments
8 and agencies and the network.”.

9 (b) TRADE DISPUTES.—The Administrator shall
10 carry out a comprehensive program to provide technical
11 assistance, counseling, and reference materials to small
12 business concerns relating to resources, procedures, and
13 requirements for mechanisms to resolve international
14 trade disputes or address unfair international trade prac-
15 tices under international trade agreements or Federal law,
16 including—

17 (1) directing the district offices of the Adminis-
18 tration to provide referrals, information, and other
19 services to small business concerns relating to the
20 mechanisms;

21 (2) entering agreements and partnerships with
22 providers of legal services relating to the mecha-
23 nisms, to ensure small business concerns may
24 affordably use the mechanisms; and

1 (3) in consultation with the Director of the
2 United States Patent and Trademark Office and the
3 Register of Copyrights, designing counseling services
4 and materials for small business concerns regarding
5 intellectual property protection in other countries.

6 (c) REPORT.—Not later than 60 days after the date
7 of enactment of this Act, the Administrator shall submit
8 a report to the Committee on Small Business and Entre-
9 preneurship of the Senate and the Committee on Small
10 Business of the House of Representatives on any travel
11 by the staff of the Office of International Trade of the
12 Administration, during the period beginning on October
13 1, 2004, and ending on the date of enactment of the Act,
14 including the destination of such travel and the benefits
15 to the Administration and to small business concerns re-
16 sulting from such travel.

17 **SEC. 5. EXPORT ASSISTANCE CENTERS.**

18 (a) EXPORT ASSISTANCE CENTERS.—Section 22 of
19 the Small Business Act (15 U.S.C. 649), as amended by
20 this Act, is amended by adding at the end the following:

21 “(k) EXPORT ASSISTANCE CENTERS.—

22 “(1) EXPORT FINANCE SPECIALISTS.—

23 “(A) MINIMUM NUMBER OF EXPORT FI-
24 NANCE SPECIALISTS.—On and after January 1,
25 2011, the Administrator, in coordination with

1 the Secretary of Commerce, shall ensure that
2 the number of export finance specialists is not
3 less than the number of such employees so as-
4 signed on January 1, 2003.

5 “(B) EXPORT FINANCE SPECIALISTS AS-
6 SIGNED TO EACH REGION OF THE ADMINISTRA-
7 TION.—On and after the date that is 2 years
8 after the date of enactment of this subsection,
9 the Administrator, in coordination with the Sec-
10 retary of Commerce, shall ensure that there are
11 not fewer than 3 export finance specialists in
12 each region of the Administration.

13 “(2) PLACEMENT OF EXPORT FINANCE SPE-
14 CIALISTS.—

15 “(A) PRIORITY.—The Administrator shall
16 give priority, to the maximum extent prac-
17 ticable, to placing employees of the Administra-
18 tion at any Export Assistance Center that—

19 “(i) had an Administration employee
20 assigned to the Export Assistance Center
21 before January 2003; and

22 “(ii) has not had an Administration
23 employee assigned to the Export Assist-
24 ance Center during the period beginning
25 January 2003, and ending on the date of

1 enactment of this subsection, either
2 through retirement or reassignment.

3 “(B) NEEDS OF EXPORTERS.—The Ad-
4 ministrator shall, to the maximum extent prac-
5 ticable, strategically assign Administration em-
6 ployees to Export Assistance Centers, based on
7 the needs of exporters.

8 “(C) RULE OF CONSTRUCTION.—Nothing
9 in this subsection may be construed to require
10 the Administrator to reassign or remove an ex-
11 port finance specialist who is assigned to an
12 Export Assistance Center on the date of enact-
13 ment of this subsection.

14 “(3) GOALS.—The Associate Administrator
15 shall work with the Department of Commerce, the
16 Export-Import Bank of the United States, and the
17 Overseas Private Investment Corporation to estab-
18 lish shared annual goals for the Export Assistance
19 Centers.

20 “(4) OVERSIGHT.—The Associate Adminis-
21 trator shall designate an individual within the Ad-
22 ministration to oversee all activities conducted by
23 Administration employees assigned to Export Assist-
24 ance Centers.

25 “(l) DEFINITIONS.—In this section—

1 “(1) the term ‘Associate Administrator’ means
 2 the Associate Administrator for International Trade
 3 described in subsection (a)(2);

4 “(2) the term ‘Export Assistance Center’ means
 5 a one-stop shop for United States exporters estab-
 6 lished by the United States and Foreign Commercial
 7 Service of the Department of Commerce pursuant to
 8 section 2301(b)(8) of the Omnibus Trade and Com-
 9 petitiveness Act of 1988 (15 U.S.C. 4721(b)(8));

10 “(3) the term ‘export finance specialist’ means
 11 a full-time equivalent employee of the Office as-
 12 signed to an Export Assistance Center to carry out
 13 the duties described in subsection (e); and

14 “(4) the term ‘Office’ means the Office of
 15 International Trade established under subsection
 16 (a)(1).”.

17 (b) STUDY AND REPORT ON FILLING GAPS IN HIGH-
 18 AND-LOW-EXPORT VOLUME AREAS.—

19 (1) STUDY AND REPORT.—Not later than 6
 20 months after the date of enactment of this Act, and
 21 every 2 years thereafter, the Administrator shall—

22 (A) conduct a study of—

23 (i) the volume of exports for each
 24 State;

1 (ii) the availability of export finance
2 specialists in each State;

3 (iii) the number of exporters in each
4 State that are small business concerns;

5 (iv) the percentage of exporters in
6 each State that are small business con-
7 cerns;

8 (v) the change, if any, in the number
9 of exporters that are small business con-
10 cerns in each State—

11 (I) for the first study conducted
12 under this subparagraph, during the
13 10-year period ending on the date of
14 enactment of this Act; and

15 (II) for each subsequent study,
16 during the 10-year period ending on
17 the date the study is commenced;

18 (vi) the total value of the exports in
19 each State by small business concerns;

20 (vii) the percentage of the total vol-
21 ume of exports in each State that is attrib-
22 utable to small business concerns; and

23 (viii) the change, if any, in the per-
24 centage of the total volume of exports in

1 each State that is attributable to small
2 business concerns—

3 (I) for the first study conducted
4 under this subparagraph, during the
5 10-year period ending on the date of
6 enactment of this Act; and

7 (II) for each subsequent study,
8 during the 10-year period ending on
9 the date the study is commenced; and

10 (B) submit to the Committee on Small
11 Business and Entrepreneurship of the Senate
12 and the Committee on Small Business of the
13 House of Representatives a report containing—

14 (i) the results of the study under sub-
15 paragraph (A);

16 (ii) to the extent practicable, a rec-
17 ommendation regarding how to eliminate
18 gaps between the supply of and demand
19 for export finance specialists in the 15
20 States that have the greatest volume of ex-
21 ports, based upon the most recent data
22 available from the Department of Com-
23 merce;

24 (iii) to the extent practicable, a rec-
25 ommendation regarding how to eliminate

1 gaps between the supply of and demand
2 for export finance specialists in the 15
3 States that have the lowest volume of ex-
4 ports, based upon the most recent data
5 available from the Department of Com-
6 merce; and

7 (iv) such additional information as the
8 Administrator determines is appropriate.

9 (2) DEFINITION.—In this subsection, the term
10 “export finance specialist” has the meaning given
11 that term in section 22(l) of the Small Business Act,
12 as added by this Act.

13 **SEC. 6. RURAL EXPORT PROMOTION.**

14 Not later than 6 months after the date of enactment
15 of this Act, the Administrator, in consultation with the
16 Secretary of Agriculture and the Secretary of Commerce,
17 shall submit to the Committee on Small Business and En-
18 trepreneurship of the Senate and the Committee on Small
19 Business of the House of Representatives a report that
20 contains—

21 (1) a description of each program of the Ad-
22 ministration that promotes exports by rural small
23 business concerns, including—

24 (A) the number of rural small business
25 concerns served by the program;

1 (B) the change, if any, in the number of
2 rural small business concerns as a result of par-
3 ticipation in the program during the 10-year
4 period ending on the date of enactment of this
5 Act;

6 (C) the volume of exports by rural small
7 business concerns that participate in the pro-
8 gram; and

9 (D) the change, if any, in the volume of
10 exports by rural small businesses that partici-
11 pate in the program during the 10-year period
12 ending on the date of enactment of this Act;

13 (2) a description of the coordination between
14 programs of the Administration and other Federal
15 programs that promote exports by rural small busi-
16 ness concerns;

17 (3) recommendations, if any, for improving the
18 coordination described in paragraph (2);

19 (4) a description of any plan by the Administra-
20 tion to market the international trade financing pro-
21 grams of the Administration through lenders that—

22 (A) serve rural small business concerns;
23 and

24 (B) are associated with financing programs
25 of the Department of Agriculture;

1 (5) recommendations, if any, for improving co-
 2 ordination between the counseling programs and ex-
 3 port financing programs of the Administration, in
 4 order to increase the volume of exports by rural
 5 small business concerns; and

6 (6) any additional information the Adminis-
 7 trator determines is necessary.

8 **SEC. 7. INTERNATIONAL TRADE COOPERATION BY SMALL**
 9 **BUSINESS DEVELOPMENT CENTERS.**

10 Section 21(a) of the Small Business Act (15 U.S.C.
 11 648(a)) is amended—

12 (1) by striking “(2) The Small Business Devel-
 13 opment Centers” and inserting the following:

14 “(2) COOPERATION TO PROVIDE INTER-
 15 NATIONAL TRADE SERVICES.—

16 “(A) INFORMATION AND SERVICES.—The
 17 small business development centers”; and

18 (2) in paragraph (2)—

19 (A) in subparagraph (A), as so designated,
 20 by inserting “(including State trade agencies),”
 21 after “local agencies”; and

22 (B) by adding at the end the following:

23 “(B) COOPERATION WITH STATE TRADE
 24 AGENCIES AND EXPORT ASSISTANCE CEN-
 25 TERS.—A small business development center

1 that counsels a small business concern on issues
2 relating to international trade shall—

3 “(i) consult with State trade agencies
4 and Export Assistance Centers to provide
5 appropriate services to the small business
6 concern; and

7 “(ii) as necessary, refer the small
8 business concern to a State trade agency
9 or an Export Assistance Center for further
10 counseling or assistance.

11 “(C) DEFINITION.—In this paragraph, the
12 term ‘Export Assistance Center’ has the same
13 meaning as in section 22.”.

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